

(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns and Volusia Counties) Program Issuer: Lee County Housing Finance Authority

ADMINISTRATOR'S GUIDE

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Revisions Table 2023

Archived Revisions Table may be found on the last page of this guide

Date	Topic (Effective date is immediate unless otherwise noted)	Page
02-24-23	Updated Freddie Mac HFA Advantage Ioan products Removed US Bank COVID Guidance Revised Minimum FICO and Maximum DTI Ioan products Updated homebuyer education providers Renamed Compliance Process to: Process Summary from Training to Loan Purchase Added - Print MCC Pre-Closing Forms Added Who Signs Program Documents Revised Link to US Bank web site	6 7 7 10 14 15 15
07-27-23	Revised income and purchase price limits Revised payment of MCC Issuance Fee	8 & 9 17 & 21

(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

OWN A HOME OPPORTUNITY GRANT PROGRAM TEAM



Lee County Housing Finance Authority (HFA)

Creates the first mortgage and down payment assistance programs. Sets the rate, term and points, markets the program. The HFA also solicits the participation of other counties and signs interlocal agreements with those choosing to participate.

Participating Lenders

Take applications, reserve in their own systems, process, underwrite, approve, fund, close and sell qualified loans to the program. Check with your company on how to reserve a program loan rate in your own system so that you have funds available for closing. Lenders are responsible for servicing program loans in accordance with GNMA requirements until they're purchased by the Master Servicer.

U. S. Bank Master Servicer

Provides information on acceptable loan products and delivery and funding, receives all mortgage files, reviews mortgage files, notifies lenders of mortgage file exceptions, approves mortgage files, purchases first mortgage loans.

eHousingPlus Program Administration

Maintains the program reservation system, websites, and posts guides, forms, training materials, provides training on compliance issues and system, answers program compliance questions, receives compliance files, reviews, posts and notifies of exceptions and approves compliance file.

Contact Directory 954-217-0817 or Toll Free (888) 643-7974 (Revised 08-22-22)

Question	Option #	email
Lender Training (Program & System)	Option #4	Click here
Lender User Access (Credentials, Disabled Access, etc)	Option #1	Click here
eHPay - Digital Payment of Compliance Fees	Option #3	Click here
Program Eligibility Questions - READ THIS GUIDE FIRST	Option #4	Click here
Deficiencies - Access the Deficiencies/Exceptions Report on the eHPortal, under Reports. If you have a specific question related to a missing or incorrect delivery, you can contact us.	Option #5	NO EMAIL Upload <u>ONLY</u> to Digital Docs
Loan Specific Questions - If you have any questions related to a specific loan already in our system, need to make changes that are locked or other borrower issues.	Option #6	Click here
Questions about the Compliance File, Deficiencies and Missing Documents (do NOT email deficiency or missing documents, upload ONLY to Digital Docs)	Option #7	Click here
Credit underwriting questions, refer to their internal UW Department or US Bank	(800) 562-5165	Click here
Shipping Compliance File to eHousingPlus Questions	Option 2	Click here
System Errors - Technical Assistance	Option #7	Click here
DU Findings, DTI, Insurance, Collateral and Purchase of the loan questions all need to be addressed by the Servicer directly. eHousingPlus cannot assist you with questions related to these items.		
Shipping First or Second mortgage closed loan files	(800) 562-5165	Click here
Questions regarding exceptions on first and second mortgage closed loan files	302-0103	
U.S. Bank		

(Rev. 08/22/22)

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

THE PRODUCTS

(Rates are subject to change, for current rate please visit ehousingplus.com)

No defined limit for first mortgage funds -- continuously funded pools to be replenished and/or supplemented as loans are pooled and delivered. The borrower receives a 30-year, fixed rate, fully amortizing first mortgage loan with 360 level monthly payments.

The following mortgage products are offered in this program: FHA, VA, USDA: RD and Freddie Mac HFA Advantage. US Bank provides the types of government and conventional loan products permitted. The program offers down payment and closing cost assistance in the form of a grant. Borrowers choose the appropriate grant assistance amount. (Rev 03/22/21)

FIRST MORTGAGE WITH 3.00%, 4.00% or 5.00% ASSISTANCE GRANT

The borrower receives a 30-year, fixed rate, fully amortizing first mortgage loan with 360 level monthly payments as well as an assistance payment equal to a percentage of the note amount to apply toward down payment or closing costs. To view the Lock Rate, Minimum FICO and DPA click on this link (Click on the RATES/OFFERINGS tab). Certain income limits and purchase price maximum amounts apply. (Rev 01/20/20)

Freddie Mac HFA Advantage Conventional Loan - Income at or below 80% AMI

These loans will have lower income limits (determined by Freddie Mac and already calculated in this guide) and receive charter level reduced MI coverage. (Updated 02/24/23)

Freddie Mac HFA Advantage Conventional Loan - Income OVER 80% AMI

Effective with new loan reservation 02/27/23

These loans will receive standard MI rates, no Charter Level Reduced MI coverage. (Updated 02/24/23)

Assistance Grant

The Assistance is calculated on the Note amount. Lenders advance the Assistance at closing on behalf of the Authority. Lenders are reimbursed at loan purchase. The Assistance may be used for down payment or closing costs and pre-paids. While there is no cash back in this program, the borrower may be reimbursed for any overpayment of escrow to the extent permitted by Agency (FHA, VA, RD, Freddie Mac) guidelines. Remember to document your files. Because the Assistance is a fixed percentage, any remaining Assistance must be applied as a principal reduction. Assistance is in the form of a non-repayable grant. It is not repayable under any circumstances. When the first mortgage is reserved, the Assistance is automatically reserved. There is no additional reservation necessary. When loans are closed, there are no second mortgages, second notes, deed restrictions or liens. There is no repayment of the Assistance unless there is fraud or similar circumstances.

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

OWN A HOME OPPORTUNITY GRANT FIRST MORTGAGE PROGRAM REQUIREMENTS

Eligible Borrowers

- Buyers are NOT required to be first time buyers.
- With regard to citizenship requirements, follow applicable Agency (Freddie, FHA, etc) and US Bank guidelines. (Rev 02/15/21)
- Buyers must live in the property they purchase as their principal residence.
- •All applicants must be considered irrespective of age, race, color, religion, national origin, sex, marital status, military status or physical handicap.
- •Buyers must occupy the property purchased within 60 days of closing.
- •The past three years federal income tax returns are NOT required.
- •There is no Recapture Tax.
- •Lender must follow, The Lee County Program requirements AND Agency (FHA, VA, RD, Freddie Mac) guidelines regarding ownership of other property. (Corrected 02/09/19))

Eligible Area

Includes all of Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns and Volusia Counties. (Added Sarasota 5-23-14, Added St. Johns 09-26-16, Added Charlotte 10-17-16, Added Broward 12-07-16, Added Volusia 08-21-17)

Minimum Credit Score

The Program requires a minimum FICO credit score for various products, the mid score must be the minimum or above. Click here to view the Rates/Offerings chart for allowable FICO (click on RATES/OFFERINGS tab). If an Agency (FHA, etc) has a higher minimum, follow Agency guidelines. If a participating lender has a higher minimum for other loans and wishes to require a higher minimum for loans, then lenders must use the higher minimum. See area in this guide titled Manual Underwriting for details. (Rev. 01/20/20)

DTI Requirement

- The program maximum DTI ratio is 45% for all loan products with 640 679 FICO.
- The program maximum DTI ratio is 50% for all loan products with a 680+ FICO.
- Lenders must comply with Mortgage Insurance DTI requirements which may limit the maximum DTI for borrowers.

(Rev 02/24/23)

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

Household Income Calculation

Qualifying income in this program includes ONLY the 1003 income used to qualify borrower(s) for the loan. IN THE EVENT MORTGAGE CREDIT CERTIFICATES ARE UTILIZED IN CONNECTION WITH THE UNDERLYING MORTGAGE LOAN, THE INCOME LIMITS LISTED BELOW WILL NOT BE APPLICABLE, AND INSTEAD THE INCOME LIMITS DESCRIBED FOR THE MCC PROGRAM WILL GOVERN. (Added 05/18/18)

INCOME LIMITS OWN A HOME OPPORTUNITY GRANT FIRST MORTGAGE AND ASSISTANCE

FHA, VA, RD Loans Effective with new loan reservations 06/01/23
Freddie Mac HFA Advantage Loan Effective with new loan reservations 06/08/23

Treadic Mac III A Advantage Loan Encouve War new loan reservations 50/50/20		
FHA, USDA-RD and VA Freddie Mac above 80% AMI	Freddie Mac HFA Advantage At or below 80% AMI	
\$132,750	\$67,600	
\$128,250	\$61,840	
\$151,050	\$80,560	
\$128,250	\$52,640	
\$128,850	\$68,720	
\$147,450	\$67,600	
\$148,050	\$78,960	
\$139,950	\$74,480	
\$128,250	\$63,520	
	FHA, USDA-RD and VA Freddie Mac above 80% AMI \$132,750 \$128,250 \$151,050 \$128,250 \$128,850 \$147,450 \$148,050 \$139,950	

(Rev. 07/27/23)

(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

ACQUISITION LIMITS (Sales Price Limits) FOR ALL LOANS

Effective for all new loan reservations 06/01/23 and after

The sales price must include everything paid by the buyer or on the buyer's behalf.

County	Non-Targeted	Targeted
Broward	\$568,557	\$694,903
Charlotte	\$481,176	\$588,104
Collier	\$685,786	\$838,182
DeSoto	\$481,176	\$588,104
Lee	\$481,176	\$588,104
Palm Beach	\$568,557	\$694,903
Sarasota	\$515,804	\$630,428
St. Johns	\$536,906	\$656,218
Volusia	\$481,176	\$588,104

(Rev 07/27/23)

PROPERTY REQUIREMENTS

- Primary residences only, new or existing, one to four units*, detached or attached, condos, townhomes.
- *Freddie Mac Loans One Unit property ONLY
- Homes are considered new if never previously occupied.
- Manufactured housing, mobile, recreational, seasonal or other types of vacation or non-permanent homes are not permitted. (Rev 12/01/15)
- Land may not exceed the size required to maintain basic livability.
- * When using the Freddie Mac HFA Advantage conventional loan for a condo, LTVs from 95.01-97% are acceptable, the project must meet Freddie Mac guidelines as well as U.S. Bank. Please reference U.S. Bank bulletin 2017-05 and HFA lending guide Section 800 for complete details on condo project review/approval requirements. (Rev 01/20/20)

Industry changes apply to program loans. There are no variances for program loans. For example, FHA flipping rules apply to program loans as they do to any other FHA loans.

Targeted Areas

Collier 0112.04, 0112.05, 0113.01, 0113.02

Lee 0003.02, 0006.00, 0007.00, 0011.02, 0012.01, 0208.00, 0403.14

Volusia 0815.00, 081.448.00, 0819.00, 0820.00, 0821.00, 0822.01, 0825.11

Charlotte, Sarasota and St. Johns Counties have no Targeted Areas.

Get free census tract information http://www.ffiec.gov/Geocode/default.aspx

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

Homebuyer Education

Any party appearing on the Note must complete a Program-approved pre-purchase homebuyer education course even if the borrower(s) is a Veteran or purchasing in a Targeted Area. The HFA will accept face-to-face homebuyer education if provided by a HUD approved counseling agency, a unit of local government that provides pre-purchase homebuyer education in FL, or a counseling agency designated by a unit of local government to provide homebuyer education on their behalf. Refer to HUD link below for a list of approved education providers by county. Online HBE is permitted if provided by a HUD approved agency, a unit of local government that provides pre-purchase homebuyer education in FL, a mortgage insurance provider, or an Agency or GSE sponsored course. (Rev 02/24/23)

Homebuyer education provided over the phone or by the lender is NOT acceptable.

Certificates of completion are acceptable for 2 years from the date of completion.

Helpful links to provide to homebuyers:

Approved Face-to-Face education providers:

O Face to face from a <u>HUD approved education provider</u>

Approved Online education providers:

- O Online education from eHomeAmerica www.eHomeAmerica.org
- O Freddie Mac Credit Smart http://www.freddiemac.com/creditsmart/tutorial.html
- O HomeTREK online education: https://www.hometrek.org
- O Framework Online Homebuyer Education: https://hpn.frameworkhomeownership.org
- O Online education from MGIC
 - O English https://homebuyers.mgic.com

Spanish: https://compradoresdecasa.mgic.com

FINANCING FACTS

It's expected that lenders have reviewed some preliminary documentation and believe that applicants will also qualify for credit. Excessive cancellations will be reviewed to assure that allocation is not being utilized inappropriately.

FHA, VA, RD and Freddie Mac HFA Advantage conventional loans are permitted. Find the specific government and conventional loan products permitted on the US Bank website. (Rev 12-07-16)

Freddie Mac HFA Advantage Fact Sheet

Freddie Mac HFA Advantage LPA Instructions (Rev 03/2/21)

Appraisal must indicate that the home has at least a 30 year remaining useful life.

Buydowns Limited to 1 or 2 years with a maximum change of 1.00% per year. Cannot be paid by borrower or any of their assistance.

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

Cash Back Cash Back to the borrower is not permitted. However, borrowers are permitted a reimbursement of prepaids and reimbursement of overage of earnest money deposit to the extent any minimum contribution has been satisfied and permitted by Agency guidelines.

Construction to perm is not permitted.

Co-signors (FHA, VA, USDA-RD)- Are permitted to the extent allowed by applicable Agency (FHA,etc). Treat co-signor income as directed by agency. A co-signor cannot have any ownership interest in the property (they cannot be on the mortgage/deed/warranty deed). And a co-signer may not live in the property. (Added 12-07-16)

Co-signors (Freddie Mac) - Not allowable. (Added 12-07-16)

Freddie Mac Loan Level Price Adjustment and Adverse Market Fees. These fees have been waived. (Added 12-07-16)

Documentary Stamp Tax Exemption With all new loan reservations 11/01/18 and after, the first mortgage is exempt from documentary stamps. To qualify for the exemption, an affidavit must be recorded IMMEDIATELY AFTER the first mortgage as a separate document (see page 22 of this guide for details). The following should be typed at the bottom of the first mortgage:

"This mortgage is exempt from documentary stamp tax pursuant to section 159.621(2), F.S."

Final Typed Loan Application (1003) The typed application signed and dated by all parties is required. Loan interviewer must complete and sign page 3 of 4 of the 1003. If this is not possible, then an Officer must sign in place of the interviewer. All persons taking title to the property must execute all program documents. The income disclosed on the Affidavit must be the same or more than that shown on the 1003. The purchase price, loan amount, and other financial details must be the same as shown on all other documents.

Intangible Tax Exemption There is NO Intangible Tax Exemption in this program.

Manual Underwriting -Manual underwriting is permitted for loan reservations dated 05/15/17 and after, consult Agency guidelines and reference the US Bank Seller Guide Update <u>SEL-2019-063</u>: <u>Manual Underwriting Update</u>, dated November 22, 2019. (Rev 01/06/20)

Manufactured Homes - As of December 1, 2015, U. S. Bank will not purchase loans for manufactured housing. U.S. Bank considers manufactured housing a mobile home built entirely offsite on a permanent chassis that is pulled on the highway to a permanent location. Modular, panelized or prefabricated homes are not considered manufactured housing. Rev 12/01/15

Minimum Loan Amount There is no minimum loan amount in this program.

Maximum Loan Amount Follow Agency (FHA, VA, etc) guidelines. Must also meet program maximum purchase price limits. Also considered, loans cannot exceed appraised value. DPA cannot be used as borrowers funds make up the difference between appraised value and purchase price.

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

Mortgage Credit Certificate

The **HFA of Lee County** has authorized the issuance of Mortgage Credit Certificates (MCCs), a federal income tax credit that is a portion of the mortgage interest paid each year. The credit offers a dollar for dollar decrease in federal income tax liability. So the MCC has value only if the MCC recipient has tax liability after all other deductions and credits have been applied.

The federal income tax credit offered is 50% (the credit rate). When the credit rate is over 20%, the maximum MCC benefit is capped at \$2,000 per year. So 50% of the mortgage interest paid each year up to \$2,000 is the maximum tax credit amount that may be claimed. The other 50% of mortgage interest continues to be a federal income tax deduction.

A Mortgage Credit Certificate (MCC) is not a first mortgage or a down payment assistance (*DPA) program. It is a federal income tax credit for qualified first-time homebuyers. It may be issued in conjunction with the Own a Home Opportunity Grant Program in Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns and Volusia counties. The MCC is NOT available in Broward County.

The Mortgage Credit Certificate program has stricter income limits than the Own a Home Opportunity Program. When combining the MCC with the Own a Home Opportunity Program, the MCC stricter income limits apply.

Mortgage Credit Certificate Income Limits (Effective 06/01/23 MCC's are only available in the counties listed below.

County	Non-Target 1-2 Person	Non-Target 3 + Person	Targeted 1-2 Person	Targeted 3 + Person
Charlotte	\$86,837	\$99,862	\$104,204	\$133,513
Collier	\$125,656	\$144,504	\$150,787	\$175,918
DeSoto	\$91,797	\$105,567	\$110,156	\$128,515
Lee	\$85,900	\$98,785	\$103,080	\$120,260
Palm Beach	\$101,213	\$116,396	\$121,456	\$141,699
Sarasota	\$98,700	\$113,505	\$118,440	\$138,180
St. Johns	\$95,485	\$109,807	\$114,581	\$133,678
Volusia	\$86,557	\$99,540	\$103,868	\$121,179

More detailed guidance for calculating MCC program income is located in this guide.

Prepayments The first mortgage may be prepaid at any time without penalty.

Real Estate Purchase Contract The full address of the property, full names of all sellers and buyers, total purchase price of the property must be included. If there is not an address for new construction, a lot number and subdivision name are required. All named persons must sign. Include the name and title whenever a representative is signing for a corporation.

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

Refinances This program is for new mortgage loans. Refinances are not permitted. However, temporary, construction or bridge financing with a term of 2 years or less may be taken out with a program loan.

Remaining reserves are not established by this program. If any, these are determined by the type of financing used (i.e. FHA, VA.).

Tax Returns or Tax Transcripts are not required for this program. However, the past 3 years IRS tax transcripts or signed 1040's are due for all borrower's and their spouse when using the MCC Program.

(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

PROCESS SUMMARY FROM TRAINING TO LOAN PURCHASE

LENDER ONBOARDING

Our On-Boarding process is designed to provide all participating lenders and their staff web-based training related to the Program, Technical and Workflow requirements of each program.

Based on your role, there are certain training requirements prior to adding a new Program and Features. These are determined based on which modules you have completed in the past, and which Programs you want to add to your Portfolio.

Once you have submitted the eHP On-Boarding Registration, the eHP On-Boarding Team will create a specific training program for you based on the role(s) you selected, and you will receive an email confirmation with relevant information. Upon completion, your User Credentials will be created (if you are new User) or updated (if you are a current user) and you will receive a system generated email with this notification. Click on this link to register for training. (Rev 08/22/22)

QUALIFY

Lenders use program requirements to qualify applicants for the program. Buyers must present an executed sales agreement before being entered into the program reservation system.

RESERVE FIRST MORTGAGE FUNDS

To reserve funds, use the <u>eHousingPlus eHPortal</u>. Log in and reserve the first mortgage that will automatically reserve the Grant assistance. To reserve funds in the program, the borrower is required to have a signed real estate purchase contract for a specific address. You will need a 1003 and the Real Estate Purchase contract in order to make a reservation. If the reservation is successful, you will receive a loan number and a message that you've completed the reservation successfully.

IMPORTANT - A reservation is for a borrower with a real estate purchase contract for a specific property. If the property needs to change, the loan must be cancelled and re-reserved. The lender is responsible for cancelling the loan within the eHousingPlus Lender Portal. And then, the lender must email (services@eHousingPlus.com) or call the eHousingPlus Compliance office at 954-217-0817 to have the borrower permanently removed from the eHousingPlus Lender Portal. Until this process is complete, the lender will not be able to re-reserve funds for the borrower. (Added 12/12/18)

RESERVE MORTGAGE CREDIT CERTIFICATE (OPTIONAL)

The Mortgage Credit Certificate is a completely separate reservation. Log in and choose the HFA of Lee County MCC program (available in Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns and Volusia counties) and reserve the MCC. The MCC is NOT available in Broward County. To reserve funds in the MCC program the borrower is required to have a signed real estate purchase contract for a specific address. You will need a 1003 and the Real Estate Purchase contract in order to make a reservation. If the reservation is successful, you will receive a loan number and a message that you've completed the reservation successfully. (Rev 02/24/23)

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

PRINT PRE-CLOSING MORTGAGE CREDIT CERTIFICATE FORM

The program forms may only be found within the eHousingPlus eHPortal. Forms generated from any other source may void the loan making it not purchasable in the program. A lender will need user credentials for the eHPortal to access the forms. Provide the borrower(s) with the following MCC forms that need to be signed pre-closing: MCC - Notices to Buyers & Recapture (Added 02/24/23)

PROCESS

Lenders process the loan as they would normally keeping in mind the program timelines.

UNDERWRITE AND CERTIFY

(Rev 12/12/18)

Lenders underwrite & are responsible for credit decisions of the loans in the program. Servicer does not re-underwrite loans. Following credit approval AND WITHIN 15 DAYS OF LOAN RESERVATION, an Underwriter will complete the Underwriter Certification for (2) TWO separate reservations:

- 1) Underwriter Certification for the Own a Home Opportunity Grant Program
- 2) Underwriter Certification for the Mortgage Credit Certificate (if applicable)

PRINT CLOSING FORMS - OWN A HOME OPPORTUNITY GRANT & MCC (IF APPLICABLE)

The program forms may only be found within the eHousingPlus eHPortal. Forms generated from any other source may void the loan making it not purchasable in the program. A lender will need user credentials for the eHPortal to access the forms. Provide the borrower(s) with the following forms that need to be signed at closing:

OWN A HOME OPPORTUNITY GRANT Closing Forms	MCC Closing Forms
Mortgagor Certificate	MCC Affidavit (Mortgagor, Seller, Lender)
DPA Award Letter	
First Mortgage Doc Stamp Affidavit	

WHO SIGNS THE PROGRAM DOCUMENTS?

FORM	BORROWER	CO-BORROWER	NON PURCHASING SPOUSE	CO-SIGNER
MCC Affidavit	Yes	Yes	Yes	No
Mortgagor Certificate	Yes	Yes	No	No
DPA Award Letter	Yes	Yes	No	No
First mortgage Doc Stamp Affidavit	Yes	Yes	No	No

(Added 02/24/23)

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

FUND THE DOWN PAYMENT ASSISTANCE

The lender will fund the down payment assistance. US Bank will reimburse the lender at loan purchase. (Rev 04/28/18)

RECORD THE DOCUMENTARY STAMP AFFIDAVIT

<u>Every loan</u> closed in the program will use this form. It should be recorded Immediately prior to OR immediately following the first mortgage as a separate document.

1) Own a Home Opportunity First Mortgage Documentary Stamp Affidavit Within the eHPortal a lender may view the instructions and sample forms in the LOAN FORMS. (Added 12/12/18)

COMPLIANCE FILE DELIVERY INSTRUCTIONS ASSEMBLE THE COMPLIANCE FILE

Compliance Files and Corrections to previously submitted files with erroneous or missing required documents will be managed through the **eHousingPlus Digital Docs Portal**. This Digital Docs Portal provides lenders with all the tools necessary to deliver the required documents for the approval of the originated loan(s) in their respective affordable homebuyer programs. This Portal is a secure, easy to use and efficient way for lenders to deliver the Compliance File, Correct DEFI's and pay the required Compliance Review Fees via our **eHPay** on-line fee approval, and related tools.

To assemble the compliance file, you will need a checklist found in the eHPortal. This checklist is used to submit the compliance documents post-closing to eHousingPlus. <u>Log-in to the eHPortal</u> for the Own a Home Opportunity Program to print the Compliance File Checklist.

Items to be uploaded in the compliance file include:

- Homebuyer Education Certificate
- Mortgagor Affidavit
- Real Estate Purchase Contract
- FINAL Signed 1003
- FINAL Signed Closing Disclosure (CD)
- Warranty Deed

(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

UPLOAD THE COMPLIANCE FILE TO EHP DIGITAL DOCS

<u>Log-in to eHP Digital Docs</u> to upload the compliance file.

eHP Digital Docs works best with the Chrome web browser. The Compliance File should be a PDF file uploaded upright and in a clear legible format, composed of all required documents on the Checklist. Don't upload a compliance file until everything is included in the package. The more complete the file, the quicker the review and approval, and the file AND fee must be received to start the review process. Be aware that Loans will go straight to deficient status if items are missing, or if the fee was not received or properly identified. Once you are ready to upload your documents select the NEW UPLOAD button. Next, determine the file type of what you are uploading. Currently, there are three file types you will upload into the new DD Portal: Compliance Files, DEFI's, and/or preclosing documents as required. Additional uploads after the Compliance File are identified as Defis. There is a **NOTES** Feature in case there is any pertinent information you want to add to the compliance documents. Once Submitted, the System will confirm that the document was uploaded successfully, or it will present an error. All Files Uploaded, can be seen immediately in **UPLOADED DOCS**. All documents must be a PDF format and must not be locked or encrypted.

SUBMIT THE REQUIRED COMPLIANCE REVIEW FEE AND ISSUANCE FEE

The Compliance Review Fee and Issuance Fee are submitted after the compliance file has been uploaded to eHP Digital Docs.

eHPay is a secure, efficient method for lenders to pay the fees ON-LINE. Loans managed through eHPay are processed faster, without fee errors or other unnecessary delays. The Lenders Accounting Staff can access eHP Digital Docs and process the compliance fees payment easily via eHPay.

Not sure of the required fee for your loan? Use the **FIND MY FEE** feature under **PAYMENT CENTRAL** and get the instant answer.

Compliance Files Uploaded are NOT ready for review until the Compliance Review Fee Payment has been received by eHP.

FILES PENDING PAYMENT lists Compliance Files that have been uploaded successfully, but whose fee payment is still pending. Lenders can monitor this area to ensure their fees have been delivered in a timely manner.

UNIDENTIFIED PAYMENTS are payments received from your company without the proper identification to apply it to the intended loan. Lenders can monitor this area to ensure that payments made are being properly identified with the eHP LOAN NUMBER.

SHORT PAYMENTS If an incomplete payment is submitted, it will be displayed indicating the amount paid and the correct fee amount.

(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

CORRECT A DEFICIENT COMPLIANCE FILE

LOAN DEFICIENCIES ARE NOT ACCEPTED VIA EMAIL

The eHPortal has various tools that alert Lenders when a Compliance File is delivered DEFICIENT. These multiple tools assist you, the lender, in easily correcting these deficiencies and allow your file to be Compliance Approved in a timely manner.

System generated DEFI emails sent at time of review with corrective actions.

Loan's **TIMELINE** Tab depicts pending deficiencies ANYTIME you log in and view your loan.

EXCEPTIONS/DEFICIENCY Reports are available on the **REPORTS** Menu in the eHPortal.

The **Corrected DEFI's** are submitted and UPLOADED via **eHP Digital Docs**, using the same easy method the Compliance File is delivered.

Log in to eHP DIGITAL DOCS

Search for your loan

NEW UPLOAD: select your file(s), and if prompted select Corrected DEFI as 'Type'.

The **NOTES** Feature is available to add any relevant information if needed.

YOU'RE DONE!

Defi's may be uploaded as a lender receives a document.

Corrected Defi's may be view in eHP Digital Docs under, Uploaded Docs.

EHP COMPLIANCE APPROVAL

Following approval of Compliance File by eHousingPlus, lenders are notified and reminded of the purchase deadline.

DIGITAL DOCS HELPFUL TIPS

Sign up for eHPay. This is a secure solution for the payment of fees. <u>Talk to one of our eHousingPlus Business Representatives about how you can sign up</u>, and to answer any questions related to this service. Make sure that every payment made is properly identified with the eHP Loan NUMBER. This is particularly a problem with Wires and ACH payments, as well as bundled payments. <u>ACH/Wires do not properly identify loans in most cases and hold up the processing of your loans!</u>

Save time by trying to consolidate corrections to your loan files.

Working on DEFI's might be easier if grouped by loan & Program; typically, the same types of errors occur based on varying Program Criteria. Use the reports available on the ehPortal (EXCEPTIONS/DEFICIENCIES) as a guide and deliver them easy using ehP Digital Docs.

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

SUBMIT MORTGAGE FILE & CREDIT PACKAGE TO SERVICER

The Mortgage File including Credit Package are sent to US Bank. The US Bank Delivery and Funding Checklist is found within the US Bank web site.

To locate the US Bank product guidelines and checklist click on this link.

You may need to enable pop-up windows on your web browser. Please contact your IT Department for assistance with this. If you experience any technical difficulty, please contact US Bank HFA Division directly at 800-562-5165. (Rev. 02/24/23)

US BANK notifies lenders of Exceptions, posts exceptions online and sends a weekly summary of outstanding exceptions.

eHP COMPLIANCE APPROVAL

Following approval of Compliance File by eHousingPlus, lenders are notified and reminded of the purchase deadline.

FINAL DOCUMENTS

The recorded mortgage documents, for both the first and second mortgages, should be sent to U.S. Bank.

ISSUANCE OF MORTGAGE CREDIT CERTIFICATE

Upon receipt of uploaded documents and fee(s), the MCC will be processed. Once, approved, the Lenders Authorized Officer will receive a "confirmation of approval" secure email with the MCC. The Lender shall be responsible to provide the MCC to the borrower(s).

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

PROGRAM TIMELINE

Buyers must have a fully executed sales contract for a specific property in order to have funds reserved or be on a waiting list. The contract may be dated prior to the date of the loan application. Buyers may be pre-qualified. However, if the buyer does not have a contract on a property, program funds cannot be reserved for the buyer until such time as the buyer presents a valid contract.

To assure that loans are purchased, please follow the Processing, Delivery and Purchase Timetable below. Please DO NOT reserve loans that cannot meet the timetable. This is particularly important with respect to new construction, foreclosures and short sales. Please wait to reserve funds until loans can meet the timelines below. Loans not purchased within the timeframe below, cannot be purchased.

The revolving pool of funds assures continuous funding. Fund availability makes it unnecessary to rush to reserve funds.

Loan Processing, Delivery and Purchase Timetable

Once a loan is reserved in the eHousingPlus system and is provided the Servicer's Loan number, the loan must be

- 1. Underwriter certified within 15 days of loan reservation:
- 2. Closed and delivered to the Servicer within 45 days of loan reservation; and
- 3. Purchased within 70 days of loan reservation.

Any loan not purchased within 70 days will automatically receive a <u>one-time</u> only 30-day extension. The cost of the extension is \$375. The \$375 extension fee is due whether or not loans are ultimately delivered and/or purchased. The \$375 will be netted by the Servicer when loans are purchased. The extension fee will be netted by the Servicer when loans are purchased. If the loan is not purchased, the originating lender will be billed for the extension fee. Any outstanding fees owed by the Lender may result in that Lender becoming ineligible to participate in the program.

At 101 days, a loan that hasn't been delivered is cancelled. Reinstatement is not guaranteed and, if allowed, is subject to additional penalties in addition to the extension fee.

Again, the extension is offered once per loan and no further extensions will be allowed. Furthermore, any loan not purchased within the approved timeframe may become the liability of the originating lender, including any down payment assistance provided at closing.

To the extent that Assistance is advanced on loans that do not close, are not purchased by the Servicer under the program or are to be repurchased by the lender prior to being pooled into a mortgage-backed security, the lender will be required to reimburse the Authority with respect to such Assistance so advanced.

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

PROGRAM FEES

FIRST MORTGAGE FEES

Lenders may charge 1.00% Origination AND ZERO DISCOUNT. (Rev 11/22/16) Please see section titled, FINANCING FACTS for details about Doc Stamps and Intangible Tax.

HFA of Lee County MCC Issuance Fee

Effective with all new loan reservations 06/01/23

The HFA of Lee County will collect an MCC Issuance Fee of \$200. The fee is made payable at the same time you pay the the eHousingPlus fee via eHPay as a lump sum. The CD should reflect: HFA MCC Issuance Fee (Rev. 07/27/23)

eHousingPlus Fee

The program includes a first mortgage Compliance/Admin Fee and a penalty fee of \$100 for files that are chronically deficient. The Compliance/Admin Fee is collected at closing, payable to eHousingPlus and submitted with the Compliance File.

Own a Home Opportunity Grant First Mortgage \$250

Own a Home Opportunity Grant First Mortgage AND Mortgage Credit Certificate \$675 (this includes the \$200 MCC Issuance Fee for the HFA)

The **Compliance/Admin Fee** is the fee charged by the Program Administrator/Compliance Agent to process the applicant/borrower from Origination to Compliance Approval, and to assess that the lenders originating such loans are following Program guidelines for the benefit of the eligible borrower(s). The Program Administrator/Compliance Agent tracks the loan via its web-based system, and assists the lender in processing the loan ensuring eligibility to the program available offerings, which can include various rate options, and down payment assistance. (Added 10/15/15)

The Compliance/Admin fee includes the review of information and documents delivered in the form of a Compliance File by the originating lender, on behalf of the borrower. Additionally the Compliance review verifies that the lender has charged only the fees allowed by the Program. Contrary to this, approval may be denied and/or fees may have to be reimbursed to the borrower. The compliance file processing consists of required affidavits, application, closing documents, certain non-mortgage documents, tax returns where applicable and other pre-defined Program documents that are disclosed to the potential borrower(s). This is required to ultimately receive Compliance Approval. These documents can support both the first mortgage and any down payment assistance available, and are required to ensure eligibility to the Program, Federal, State and Local requirements, where applicable. The Compliance review verifies that the data and documents submitted meet all requirements, and may include those for first-time homebuyer, income limits, sales price limits, targeted areas, homebuyer education, rate, term, points, fee limits, LTV, FICO score, special state, city, county program requirements for qualified military, first responders, teachers, etc.). (Rev 08/22/16)

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(Broward, Charlotte, Collier, DeSoto, Lee, Palm Beach, Sarasota, St. Johns & Volusia Counties)

US Bank Fees

\$400 Funding Fee.

\$84 Tax Service Fee. (07/17/22)

These fees will be netted at time of loan purchase by U.S. Bank. See US Bank Bulletin SEL-2022-021-Tax Service Fee Update 05-13-22. (Rev. 08/22/22)

LENDER FEES

Lenders are permitted to charge reasonable and customary charges for out of pocket expenses and costs. Other financing costs such as legal fees and underwriting fees may be charged and courier fees may be charged if such fees are normally charged. Lenders may charge the usual and reasonable settlement costs. Settlement costs include titling and transfer costs, title insurance, survey fees or other similar costs. Other allowable fees include doc stamp and intangible taxes, doc prep fees, notary fees, hazard, mortgage and life insurance premiums, recording or registration charges, prepaid escrow deposits and other similar charges allowable by the insurer/guarantor. "Junk" fees are not a defined term and may not be charged. Excessive fees are not permitted in the program.

LENDER COMPENSATION

Total Lender Compensation = FHA, RD, Freddie Mac Loans 1.50% from SRP + 1.00% Origination Fee = 2.50%

VA Loans 1.00% from SRP + 1.00% Origination Fee = 2.00% (Rev 06/20/17)

CALCULATING INCOME ONLY WHEN COMBINING WITH THE MCC

When calculating Program Eligibility Income, there are two types of income to consider – income from an employer and income from all other sources. **Include all income unless specifically listed as excluded in this guide.**

Part 1 – Calculating Income from an Employer

Determine whether the Borrower receives **base pay only** or a combination of **base pay and additional income** from an employer.

Calculate "Base Pay from an Employer"

Regular Hours/Pay

- 1. Determine frequency of income weekly, bi-weekly, semi-monthly, etc.
- 2. Identify documentation needed to support payment frequency and calculation.
- 3. Apply Calculation (Base Wage x Hours Worked in a Pay Period) x (# of Pay Periods Per Year)
- 4. This should approximate the annualized YTD on VOE or paystubs. If not, check for additional pay, such as overtime, bonus, shift differential, etc. (Employers don't always break this out on the VOE).
- 5. See additional guidance on calculating base pay from an employer.

Hourly pay	Bi-weekly pay	Semi-Monthly pay
Multiply the pay per hour by the number of hours worked per week. Multiply total by 52 weeks a year.	Multiply the bi-weekly pay by 26.	Multiply the semi-monthly pay by 24.
Example:	Example:	Example
1.\$15 per hour x 40 hours a week = \$600 2.\$600 x 52 weeks a year = \$31,200	1.\$1,200 every two weeks x 26 pay periods a year = \$31,200	1.\$1,300 semi-monthly pay x 24 pay periods a year = \$31,200
3.\$31,200 / 12 = \$2,600 gross monthly	2.\$31,200 / 12 months = \$2,600 gross	2.\$31,200 / 12 months = \$2,600 gross
base pay	monthly base pay	monthly base pay

Irregular Hours/Pay

- 1. Annualize YTD Earnings total.
- 2. Average prior year's earnings total, if available, (or provide documentation and explanation to support not using the prior year's earnings.) Divide the resulting number by the number of months and days worked, and then multiply that number by 12 months to get total average pay from an employer.
- 3. See additional guidance on calculating base pay from an employer.

Calculate "Additional Pay from an Employer":

- 1. In the Earnings section of paystub or VOE, look for additional income earned that <u>is not</u> included in **base**. (Sick, vacation, holiday, etc. is generally included in **base**.)
- 2. Add up all additional income that is included in the YTD Earnings Total and <u>not part</u> of **base**.
- 3. Average prior year's earnings total, if available, (or provide documentation and explanation to support not using the prior year's earnings.). Divide the resulting number by the number of months and days worked, and then multiply that number by 12 months to get an average of **additional pay from an employer**.
- 4. See additional guidance on calculating additional pay from an employer.

Part 2 – Calculating Income from Other Sources

Determine if there are other sources of income, apart from wages from an employer.

TYPES OF INCOME

Wages from an Employer – Part 1

Base Pay	
Definition/Inclusions	Exclusions
Regular Hours/Pay: Borrower is scheduled for the same number of hours per pay period. Gross salary or wage income from part-time, full-time, or seasonal work with regular hours/pay	Income no longer available
Irregular Hours/Pay: Variable hours, seasonal work, etc., such as nursing, restaurant, construction, retail or part-time work with varied hours or pay.	

Guidance

- Borrowers can't manipulate income (quit job, etc.) to become eligible.
- Include all income, including sick, holiday and vacation pay.
- Average current YTD and prior year's earnings total, if available, (or provide documentation and explanation to support not using the prior year's earnings.). The most recent federal income tax return may also be used for this purpose.
- Income documentation is required, and could include, but is not limited, to, paystubs, VOE, tax returns, W-2's, etc.
- Seasonal work requires the same documentation for variable pay as outlined above, but should also include any unemployment benefits, if applicable.
 - o 1099s, tax returns, and/or verification from unemployment office to verify unemployment benefits

Exclusions
One-time (non-recurring) income; i.e., income received once that does not have a history and is unlikely to reoccur in the future.

Guidance

- Documentation of additional pay could include, but is not limited to, paystubs, VOE, etc.
- Average current YTD and prior year's earnings total, if available, (or provide documentation and explanation to support not using the prior year's earnings).
- Always use an average for overtime (unless employer and income history verifies OT was for one-time, special project, etc.), commissions, bonuses, shift differentials, and sick/vacation/holiday pay (if not already included in base pay).
- Include all income that is included in the YTD Earnings Total on a paystub or on a VOE.
- Any income that is determined to not be included in YTD Earnings Total (for example, employer-paid benefits or matches, such as an HSA match) does not have to be included in the Program Eligibility Income calculation.

Other Sources of Income – Part 1

Self-Employment/Business Income		
Definition/Inclusions	Guidance	
Individuals who earn their income through conducting a trade or business that they directly operate instead of working for an employer who pays them a salary or a wage.	 Determine gross annual income. Use a two-year average from the most recent federal income tax returns. Self-employment income documentation is required, and may include, but is not limited, to: Tax form Schedule C, most recent two years YTD Profit & Loss Statement Tax form Schedule K-1 (Form 1120S) Request additional supporting documentation (i.e., current balance sheet and income statement) when necessary. Deduct out-of-pocket business expenses such as office rent, telephone, etc., which are generally tax-deductible items. Include all entertainment and travel expenses, private retirement contribution plans, and property or equipment depreciation. These items are generally tax-deductible, but must be added back for the Program Eligibility Income calculation if starting with the net income amount. If a net loss, use \$0. Do not subtract the loss from the Program Eligibility Income calculation. Use caution with large variations in income (whether increase or decrease) when averaging two years' income. The determination in these cases should be documented and supported by the underwriter. 	

Income from Financial Assets		
Definition/Inclusions	Exclusions	Guidance
Income from: trusts, annuities, dividends, royalties, interest earned from non- retirement accounts (savings, checking, money market, investments, mutual funds, etc.)	 One-time lump sum payments Investments in retirement accounts (IRAs, VIPs, 403(b)'s, 401(k)'s) Any cash withdraws from retirements accounts 	 Always check tax returns for income from financial assets. Include average of periodic payments, including recurring, lump-sum payments. Where assets after closing exceed \$5,000, calculate interest income based on the greater of actual income or imputed income based on the current passbook savings rate, as determined by HUD.

Insurance or Benefit Payments		
Definition/Inclusions	Exclusions	Guidance
Periodic payments derived from: • Long-term care insurance • Disability insurance • Pensions • Death benefits	Do not include one-time, lump-sum payments.	Include periodic insurance or benefit payments at current level.

Government transfer payments involve payments for which no current services are performed and are a component of personal income. Retirement benefits Federal education & training assistance Income maintenance Public assistance Income maintenance Worker's Compensation Pensions Social Security benefits Veterans benefits Unemployment insurance compensation Pensions Unemployment insurance compensation Exclusions Food stamps Government-paid child care paid directly to the provider Foster care income Section 8 vouchers Foster care income Section 8 vouchers	Government Transfer Payments		
which no current services are performed and are a component of personal income. Retirement benefits Disability benefits Income maintenance benefits Pensions Pensions Veterans benefits Unemployment insurance Ogovernment-paid child care paid directly to the provider Foster care income Section 8 vouchers Coovernment-paid child care paid directly to the provider Foster care income Section 8 vouchers	Definition/Inclusions	Exclusions	Guidance
	which no current services are performed and are a component of personal income. Retirement benefits Disability benefits Income maintenance benefits Pensions Veterans benefits Unemployment insurance	Government-paid child care paid directly to the provider Foster care income	income at current level. Do not

Investment Property Net Rental Income			
Definition/Inclusions	Exclusions	Guidance	
Income from an Investment Property	Potential roommate income or rental income of future duplex or accessory dwelling unit	 Calculate investment property net rental income Monthly Gross Rent - Vacancy Loss = Gross Adjusted Rent Gross Adjusted Rent - PITI and maintenance costs = Net Rental Income. If rental income is negative, enter \$0. In addition, an operating statement may be used in lieu of using the above-referenced formula. 	

Definition/Inclusions Exclusions Guidance Child support, child care, medical support, alimony, spousal alimony, spous	Child/Spousal Suppo	ort	
care, medical support, support not support not received; must	Definition/Inclusions	Exclusions	Guidance
maintenance document support was not received Check with county social service agency to determine whether any payment adjustments have been made since the original payment schedule. • Check with county social service agency to determine whether any payment adjustments have been made since the original payment schedule. • Cross-check payment schedule with bank statements, etc.	care, medical support, alimony, spousal	support not received; must document support	 Review divorce/child support agreement. Check with county social service agency to determine whether any payment adjustments have been made since the original payment schedule.

Regular Cash Contributions		
Definition/Inclusions	Exclusions	Guidance
Regular cash contributions from non-resident(s)		Check bank statements for regular cash contributions. Include all regular cash contributions from non-residents.

Employee Allowance	es es	
Definition/Inclusions	Exclusions	Guidance
Car, cell phone, per diems, etc.	Do not include any car, cell phone, travel per-diem, etc.	

Custodial Account Income		
Definition/Inclusions	Exclusions	Guidance
Unearned income paid to children age 20 or younger, who live with the Borrower(s) 50% of the time or more	 529 plans Accounts where someone other than the parents are named as custodian. Unearned income of adult dependents age 21 or older 	Include all custodial account income.

Other Sources of Income					
Definition/Inclusions	Exclusions	Guidance			
 Contract-for-deed interest income Any other sources of income as identified or represented in the loan file and applicable documentation. 	 Loans; scholarships; grants and tuition reimbursement; Earned Income Tax Credit refund payments; health insurance premium reimbursements (deducted from gross pay) and any out-of-pocket expense (co-pays, etc.) reimbursements One-time lump sum (non-reoccurring) payments from: Inheritances Insurance settlements Lottery winnings Gambling winnings Capital gains Liquidation of assets Settlements for personal loss 	 Always include other sources of income not specifically excluded. For contract-for-deed interest income, include interest portion of payments per the terms of the agreement/contract. 			

Archived Revisions Table 2014 - 2022

Date	UPDATES TABLE Topic (Effective date is immediate unless otherwise noted)	Page
5-23-14	Sarasota County is participating in this program; Sarasota income limits added; Sarasota purchase price limits added	7 8
6-9-14	U.S. Bank Funding Fee increases for new reservations on or after 6-9-14	12
7-18-14	Sales Price Limits changed for Loan applications dated 6-24-14 and after	8
10-27-14	Now there are two first mortgage rate options with different amounts of assistance.	6
4-2-15	New Limits effective for 1003's dated 3-6-15 or after	7
4-10-15	Added reminder regarding maximum loan amount and consideration of both the purchase price limit, not exceeding the appraised value and not using DPA to make up difference between appraised value and purchase price limit.	9
9-26-15	Renamed guide: Own a Home Opportunity Grant Program	All
9-26-15	Added Contact Directory	5
9-26-15	Reformatted Financing Facts	9, 10
9-26-15	Reformatted Origination Process Summary	11, 12
9-26-15	Reformatted Program Fees	14
9-26-15	Reformatted Documents for Compliance File	15
10-15-15	Added eHP fee information & revised US Bank fee	14
10-15-15	Added disclaimer regarding not reproducing program forms	15
12-01-15	Permanently removed 3% Grant DPA option and added loan product chart Revised FICO score language Manufactured housing no longer eligible property Added language regarding non-traditional credit	6 7 8 & 9 10
2-24-16	Added 0.50% Origination Fee Reduced SRP to 2.00%	14 14
04-18-16	Revised income limits	7
08-22-16	Clarified eHousingPlus Fees	14
09-26-16	Added St. Johns County income limits	7
09-26-16	Added St. Johns County to eligible areas and Purchase Price limits	8
09-26-16	Added homebuyer education requirement effective Oct. 17, 2016	9
10-17-16	Added Charlotte County	7 & 8
11-22-16	Changed Origination and Lender Compensation Effective Nov. 22, 2016	14
12-07-16	Included Freddie Mac HFA Advantage Loan Product Information	6, 7, 8, 9

12-07-16 Included Broward County as an eligible area 12-12-16 Effective Jan. 1, 2017 and after eHP Fee increases to \$250 05-15–17 Updated Who to Contact Directory Removed 203ks from list of approved loan products Revised Rates/Offerings Chart to include FHA Manual Underwrite Revised language for non-citizens Revised DTI requirement language Revised Manual Underwriting Policy Added US Bank condominium guideline expansion language Revised US Bank tax service fee effective 04/17/17 Revised US Bank Web Site link	7 & 8 14 6 7 7 8 8 8 & 12 10 16
05-15–17 Updated Who to Contact Directory Removed 203ks from list of approved loan products Revised Rates/Offerings Chart to include FHA Manual Underwrite Revised language for non-citizens Revised DTI requirement language Revised Manual Underwriting Policy Added US Bank condominium guideline expansion language Revised US Bank tax service fee effective 04/17/17	6 7 7 8 8 8 8 & 12 10 16
Removed 203ks from list of approved loan products Revised Rates/Offerings Chart to include FHA Manual Underwrite Revised language for non-citizens Revised DTI requirement language Revised Manual Underwriting Policy Added US Bank condominium guideline expansion language Revised US Bank tax service fee effective 04/17/17	7 7 8 8 8 & 12 10 16
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06-07-17 Revised Income Limits Revised Purchase Price Limits	09 10
07-05-17 Corrected DPA assistance amounts and added 3% Revised VA SRP amount effective 06/20/17	7 17
08-13-17 Added MCC Fee Information to Program Fees Section Added US Bank lender help desk number	16 19
08-21-17 Added Volusia County as an eligible area	
Added Freddie Mac Affordable Income Subsidy Grant Information Added Freddie Mac Credit Smart to approved homebuyer education providers Revised conventional loan DTI to 50% Added Affordable Income Subsidy step-by-step reservation process Added Affordable Income Subsidy Closing Instructions Revised Program Fees	7 & 11 9 10 15 & 16 17 19
02-05-18 Revised Rates/Offerings chart effective with loan reservation 02/05/18	8
04-16-18 Revised AIS Grant amount effective 04/23/18 Removed incorrect information from AIS Grant regarding no reimbursement of overage of EMD Revised Eligible Borrowers - removed program overlay regarding citizenship Revised US Bank Tax Service Fee Removed Non-purchasing spouse from: Who Signs Program Forms	7, 16 7, 16 9 20 21
05-18-18 Revised income limits	10
07-23-18 Revised AIS Grant Income Limits effective 07-29-18 Revised Sales Price Limits Effective 05-23-18	12 13
10-29-18 Added First Mortgage Doc Stamp Exemption Effective 11-01-18	12, 22 - 25
12-12-18 Changed eHousingPlus Lender Portal to, eHPortal	Throughout
12-12-18 Removed screen shots of eHPortal for AIS Grant reservation	
12-12-18 Added language for a lender to contact Agency (FHA, VA, RD, Freddie Mac) regarding ownership of other property	9
12-12-18 Added Mortgage Insurance language under DTI requirement	10

Date	UPDATES TABLE Topic (Effective date is immediate unless otherwise noted)	Page
12-12-18	Added eHP Digital Docs	15-21, 23, 25,26
02-09-19	Revised Rates/Offerings Chart - Added 4% and 3.5% DPA for Gov't Loan Products Removed reference to the HFA of Hillsborough County Added the MCC documents required pre-closing (Notices to Buyers & Recapture Tax Brochure)	9 10 17
05-01-19	Revised Purchase Price Limits Effective 05-01-19 Revised Freddie Mac Income Limits Effective 05-13-19	13 12
07-27-19	Revised AIS Grant Income Limits Effective 07/28/19	12
01-06-20	Removed AIS Grant Information Added Special Note for Freddie Mac HFA Advantage Loans Revised maximum DTI Revised income limits Revised manual underwriting language Revised US Bank web site information Added note to timeline regarding Freddie Mac HFA Advantage loans Added archived revisions table	6 7 9 9 12 20 21 26
01-20-20	Added link to view Lock Rate, Minimum FICO and DPA Added link to view minimum FICO Revised Freddie Mac Condo Review/Approval Requirements	6 9 10
05-18-20	Revised Contact Directory Added US Bank COVID-19 Guidance Revised Income and Purchase Price limits	5 8 9 & 10
07-19-20	Added Note: Freddie Mac Ioan suspension Revised Freddie Mac 80% AMI & Iower income limits	6, 8 8

Date	Topic (Effective date is immediate unless otherwise noted)	Page
01-11-21	Revised FHA, VA, USDA-RD minimum FICO to 640 effective 01/11/21	7
02-15-21	Revised Citizenship requirement Added MCC Program information Revised Compliance Origination Process Added the MCC is not available in Broward or Palm Beach Counties Add eHPay information to eHPCompliance Fee	7 12 14 14 22
03-22-21	Added Freddie Mac HFA Advantage loan product back to the Program Added Freddie Mac HFA Advantage to DTI Ratio requirements Added Freddie Mac HFA Advantage 80% AMI and lower income limits Added Freddie Mac HFA Advantage links to Fact Sheet and LPA Instructions	6 7 8 10
05-13-21	Revised income and purchase limits	8,9 &12
09-16-21	Revised Freddie Mac HFA Advantage 80% AMI Income Limits	8
05-19-22	Revised Hilltop mailing address	22

Date	Topic (Effective date is immediate unless otherwise noted)	Page
08-22-22	Revised Contact Directory Revised Income & Acquisition Limits for OAHOG Revised Income & Acquisition Limits for MCC Revised ehp training link Revised US Bank Fees	5 8 & 9 12 14 23